

15755 W Rogers Dr 200  
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New Berlin WI 53151



International Credit Executives Group  
*Administered by Wisconsin Credit Association, Inc.*

[www.icewi.org](http://www.icewi.org)

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[www.wcacredit.org](http://www.wcacredit.org)

## MEETING NOTICE

DATE: Tuesday, March 12, 2019  
PLACE: The Ingleside Hotel | 262.547.0201 | [Website](http://www.icewi.org)  
2810 Golf Road, Pewaukee, WI 53072

## MEETING AGENDA

9:00 AM Registration & Refreshments sponsored by  
9:30 – Noon Welcome, Announcements & Presentation  
12:00 – 1:00 PM Lunch Included  
1:00 OPEN DISCUSSION – Requests Taken From Attendees, Any Topic!  
1:00 – 3:00 PM Afternoon Program Resumes

## SURVIVING A SYSTEM'S IMPLEMENTATION UPGRADE

Is it really possible to survive one? We have proof that you can and will with the help of members who will be presenting at this ICE meeting along with their I.T. counterparts. This no frills, roll up your sleeves meeting will help you learn best practices from individuals who were instrumental in leading the charge and seeing it through to the finish line!

- We'll look at how three companies began with a global vision and communicated that vision.
- What steps were taken to train global staff
- The implementation
- Where we are today?

Everyone on board...whether you are or not, you'll be required to polish your project management skills for this enormous task. Learn best practices from our hands-on speakers along with presentations pertaining to data integrity and cleansing. We'll close the day with:

- Training and change management
- Encountering negativity
- The process of change and personalities
- Credit/collections process design, End User Process (EUP) managing team to follow after implementation
- Accounting for other departments in order to cash cycle

We cannot stress enough the importance of attending this workshop for individuals whose companies are considering an upgrade, currently involved in one, or recently completed one. No current plans for an upgrade? You need to be there too. This will help you prepare for the inevitable. We'll each have a role in learning from and teaching during the program.

During lunch, we plan to seat like ERP users together so they will have an opportunity to exchange ideas and best practices during this free time.

Invite others from your company who will benefit from this timely presentation. We wish to thank our sponsoring companies and their staff for their involvement in arranging for this meeting; Johnsonville, LLC; Briggs & Stratton Corp; Perlick Corp; and Weir Minerals.

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Attendance at the ICE Meetings is open to others from your company. Please make this notice available to everyone that will benefit. Business casual is appropriate for this meeting. Questions, please contact Dianna at 262.827.2880 Extension 225 [diannar@wcacredit.org](mailto:diannar@wcacredit.org). Detailed directions will be provided with confirmation to attendees.

**RESERVATION FORM**  
**INTERNATIONAL CREDIT EXECUTIVES GROUP**  
**Tuesday, March 12, 2019**

**Registration Form Also Available Online at**  
<http://www.wcacredit.org/ICEReservationFormMarch.html>

I/WE will attend the ICE Group Meeting on Tuesday, March 12, 2019

**Meeting Fees:** EVERYONE FROM ICE GROUP MEMBER COMPANY: \$60 PER PERSON  
ALL OTHERS: \$135 PER PERSON  
Fees include full day meeting, handouts, refreshments and lunch

COMPANY: \_\_\_\_\_ ADDRESS: \_\_\_\_\_

Name \_\_\_\_\_ Phone \_\_\_\_\_

Email \_\_\_\_\_

Name \_\_\_\_\_ Phone \_\_\_\_\_

Email \_\_\_\_\_

List here any topics you would like Chris to discuss during his presentation: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Please attach additional attendee names and contact information as needed.

**☺ MEETING REFRESHMENT BREAK SPONSORSHIPS NOW AVAILABLE**

That's right, for a \$100 sponsorship, you'll be acknowledged at the meeting during announcements, signage at the tables and in the ICE Meeting Announcement! If your company is looking for visibility and want to market to a good cause—ICE is the place to be! An in-kind donation to the ICE Group Scholarship Fund will be made for the value of your sponsorship.

I wish to sponsor the next available ICE Meeting Refreshment Break. Please contact me for payment instructions and meeting date of our sponsorship. Name to appear on all printed material \_\_\_\_\_  
Individual's Name \_\_\_\_\_ Phone \_\_\_\_\_  
Thank You!

PLEASE RETURN YOUR RESERVATION FORM NO LATER THAN MARCH 5, 2019. A 72-HOUR CANCELLATION NOTICE IS REQUIRED AS RESERVATIONS ARE CONFIRMED AND GUARANTEED TO THE MEETING FACILITY. SORRY, NO REFUNDS OR CREDIT ALLOWED FOR NO-SHOWS OR CANCELLATIONS AFTER MARCH 5. SUBSTITUTIONS PERMITTED--PLEASE CONTACT WCA.

**PAYMENT INFORMATION FOR MEETING**

Invoice my company \$ \_\_\_\_\_ (ICE & WCA Members Only. All Other Are Required to Pay in Advance)

Check Enclosed \$ \_\_\_\_\_

Please charge my/our registration fee(s) for \$ \_\_\_\_\_.

I have indicated the total to be charged and have completed the information below. If multiple attendees require individual charges, a separate registration is required for each person.

NAME (as it appears on credit card): \_\_\_\_\_ PHONE \_\_\_\_\_

ADDRESS (as it appears on credit card bill): \_\_\_\_\_

CITY \_\_\_\_\_ STATE: \_\_\_\_ ZIP \_\_\_\_\_

EMAIL ADDRESS (for confirmation): \_\_\_\_\_

Type of Credit Card Presented:  VISA  MASTER CARD  DISCOVER  AMERICAN EXPRESS

CREDIT CARD # \_\_\_\_\_ EXPIRATION DATE: \_\_\_\_\_ CVV CODE: \_\_\_\_\_

QUESTIONS: Please call Dianna Rowinski, 262.827.2880 X225 | [diannar@wcacredit.org](mailto:diannar@wcacredit.org)

RETURN TO: Wisconsin Credit Association Inc

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